

James Christopher Wiley

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September 26, 2017

Mr. John Bock
General Manager
Lee's Summit Dodge Chrysler Jeep Ram
1051 SE Oldham Parkway
Lee's Summit MO, 64082

Dear Mr. Bock:

Your offer on August 17th for an internship in summer 2018 caught my interest due to my background in business and my goals of being a successful salesman. My interests and studies align with the qualities needed to take on an internship selling vehicles.

According to the traits listed online, an internship selling vehicles requires a weekly time commitment of 40 hours, a day of work on the weekend, and superb communication skills. After working for Lee's Summit Dodge Chrysler Jeep and Ram as a porter and detailer in the summer of 2017, I am well trained in the hours of the car business. As well, since working for The Coyote Group, LLC I have gained experience in sales and persuading customers to purchase products.

Coursework in management and experience in the car business has given me the tools needed to be successful in sales. Preforming case studies and selling databases in the telecommunications field has taught me how to sell and market a product. Furthermore, my product knowledge of vehicles sold by Dodge, Chrysler, Jeep, and Ram is top notch as I have been around these cars in the past months.

After you have reviewed the résumé provided for information and qualifications, I would love to answer any questions. Please call me at (816) 590-2794 to arrange an interview to further discussion on how my management, marketing skills, and past experience at Lee's Summit Dodge, Chrysler, Jeep, and Ram can be of assistance to your team of salesmen.

Sincerely,

James C. Wiley

Enclosure